

Baird Public Finance

Illinois Municipal Experience

BAIRD



City of Aurora

Senior Underwriter
\$55,815,000
 February 2024



City of Geneva

Sole Underwriter
\$27,615,000
 February 2024



Village of West Dundee

Sole Underwriter
\$20,360,000
 February 2024

#1 Ranked Underwriter in Illinois (By Issues)¹

GENERAL PURPOSES*

PUBLIC SAFETY PURPOSES

WATER/SEWER PURPOSES

COMPETITIVE ISSUES



City of Chenoa

Placement Agent
\$1,620,000
 January 2024



City of Marengo

Placement Agent
\$24,000,000
 January 2024



City of Rochelle

Sole Underwriter
\$7,295,000
 Two Issues

Services Provided

- Debt Structuring, Issuance and Management
- Refinancing Outstanding Bonds/Loans
- Market Access through Nationally Ranked Illinois Underwriting Desk
- Capital Needs Planning
- Credit Rating Assistance and Strategy Development
- Continuing Disclosure Filing Assistance
- Referendum Assistance



County of Edgar

Sole Underwriter
\$8,000,000
 October 2023



City of DeKalb

Sole Underwriter
\$4,210,000
 October 2023



Village of Bedford Park

Sole Underwriter
\$4,010,000
 August 2023

Contact Us



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United City of Yorkville

Sole Underwriter
\$9,985,000
 July 2023



The County of Jo Daviess

Sole Underwriter
\$8,660,000
 June 2023



City of Peoria

Sole Underwriter
\$19,305,000
 April 2023



The County of Knox

Sole Underwriter
\$8,460,000
 November 2022



Village of Downers Grove

Municipal Advisor
\$39,705,000
 August 2022



Village of Antioch

Sole Underwriter
\$20,680,000
 August 2022

300 E. Fifth Avenue, Suite 200
 Naperville, IL 60563

Baird's Presence in Illinois

BAIRD

Strong and Growing Presence

85+ Year History

Opened Baird operations in Illinois in 1935.

390+

Professionals in eight offices across the State.

\$5.5+ Billion

Funding for State of Illinois Issuers since 2019.²

\$5.8 Million

Funding non-profit organizations throughout Illinois communities since 2010.³

\$13.4 Billion

In assets managed for over 35,500 Illinois accounts.³

Fixed Income Platform

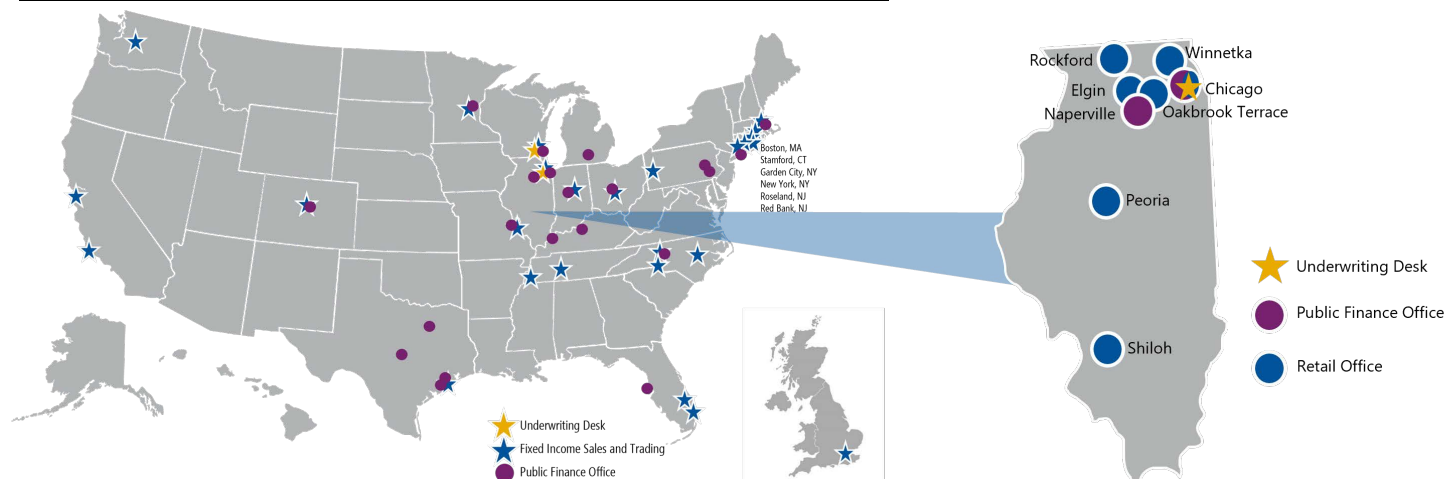
16

Fixed income sales and trading professionals in Chicago.

6

Public finance professionals in Chicago and Naperville.

Fixed Income Offices



Illinois Based Underwriter



Bryan Derdenger

Managing Director

Underwriting

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- Resides in Illinois and works out of our Naperville office.
- Knows the intricacies of Illinois credits which is extremely valuable during pricings.
- Leverages a major underwriting and fixed income trading center in Chicago.
- The underwriters for most of our competitors reside and operate out of State (e.g. California, Minnesota, Missouri, New York and Ohio).

¹ Source: Ipreo MuniAnalytics for All municipal bond financings in Illinois January 1, 2023-December 31, 2023.

² Source: Ipreo MuniAnalytics as of December 31, 2023. Does not include Notes.

³ Source: Ipreo MuniAnalytics and Baird as of December 31, 2023.

* Represents a tie.