

BAIRD

**BAIRD'S LEADING
GLOBAL PACKAGING
& CONTAINERS
PRACTICE**

**STRATEGIC ADVICE AND THOUGHTFUL PROCESS
EXECUTION TO NAVIGATE CHALLENGING MARKETS**



**STRONG
STRATEGIC
BUYER
ENGAGEMENT**

Customized processes designed to drive buyer engagement and create competitive tension yielded three successful outcomes with strategic acquirors in Q4 2022



**GLOBAL
REACH**

Integrated global team with an outstanding track record of cross-border M&A execution experience with three transactions in Q4 2022 involving buyers and sellers in five different countries



**DEEP
SECTOR
EXPERTISE**

Sector focused approach with expertise across multiple packaging formats, substrates and end markets



**DIVERSE
CLIENT
BASE**

Trusted partner to a diverse client base of owners & entrepreneurs, private equity firms and corporations

20+

Closed M&A Transactions since 2019

65+

M&A and Financing Transactions since 2008

\$18B+

Completed Deal Value

**2022 Q4 BAIRD
PACKAGING TRANSACTIONS**

Pending

Sale to
Trioworld
A Portfolio Company of
ALTOR

Sale to
GREIF

A Portfolio Company of an Affiliate of
SUN EUROPEAN
Sale to
verallia

OTHER NOTABLE TRANSACTIONS

<p>A Portfolio Company of Coca-Cola Femsa Sale to Safe A Portfolio Company of FRAZIER</p>	<p>A Portfolio Company of Blackstone Sale to Blackstone</p>	<p>A Portfolio Company of TRUARC Sale to GENSTAR</p>	<p>A Portfolio Company of WELLSPRING CAPITAL MANAGEMENT LLC Sale to RHÔNE</p>	<p>Acquisition of FORTIS from WINDPOINT</p>
<p>A Portfolio Company of ACON Sale of its Industrial Segment to ARMOR</p>	<p>Acquisition of ARMOR and NOVAMARCO CORROATED</p>	<p>\$120,750,000 Common Stock Follow-on Offering</p>	<p>A Portfolio Company of benici Sale to Qinya and Other Private Shareholders</p>	<p>Sale to Hammer Packaging A Portfolio Company of WINDPOINT PARTNERS</p>
<p>Acquisition of SPG</p>	<p>Investment Funds Managed by Morgan Stanley Capital Partners Acquisition of EWV A Portfolio Company of MASON WELLS</p>	<p>\$574,364,000 Common Stock Initial Public Offering</p>	<p>A Portfolio Company of cbpe Sale to an Affiliate of SUN EUROPEAN</p>	<p>Sale to LIG</p>
<p>A Portfolio Company of ARTIMAL Sale to NAUTIC</p>	<p>A Portfolio Company of STIRLING SQUARE CAPITAL PARTNERS Sale to Blackstone</p>	<p>Acquisition of COLD CHAIN TECHNOLOGIES</p>	<p>A Portfolio Company of WIND POINT PARTNERS Sale to WELLSPRING CAPITAL MANAGEMENT LLC</p>	<p>A Portfolio Company of WATER STREET Sale to ZEBRA</p>

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